S) THE SHELF

Understanding the 2025 Food & Beverage Landscape





Flavors Drive Consumer Choice

Globally, **43%** of consumers seek unique food and beverage experiences for ultimate indulgence.

Convenience is Top of Mind

There's a high demand for quick & easy meals; consumers are favoring **ready-to-eat** or **easy-to-prepare**.



Functional Beverages are Growing

Consumers prioritize drinks that offer health benefits like: **electrolytes, prebiotics, probiotics, vitamins, hydration properties,** and more!



High-Protein Foods are Preferred

CPG-Food products are releasing "high-protein" offerings (i.e. **cereals, milks, oatmeals**, etc.).



Ethnic Foods are on the Rise (Especially Asian!)

The global ethnic foods market exhibits predicted **CAGR of 7.7% during 2025-2033.** Asian ingredients like **kimchi** and **gochujang** are on the rise.



Nostalgia is important

Traditional comfort foods like **pizza** and **mac & cheese** remain staples in many households, driven by their nostalgic value and the comfort they provide.



Comfort Foods are Evolving

Brands are introducing **new variations and flavors of classic comfort foods** to keep consumers engaged while catering to their desire for both familiarity and novelty.



Price Sensitivities

Economic factors have heightened consumers' focus on value, leading to increased demand for affordable yet high-quality food options.

Value perceptions matter and impact purchasing decisions.



Influencers Catapult New Food Trends

The viral success of certain food items and recipes has led to increased consumer interest and sales in those products.



Greater Brand Partnerships with Influencers

Brands collaborating with influencers have seen enhanced engagement, particularly among younger demographics (i.e. **Zillenials**) who are more likely to be influenced by online personalities.